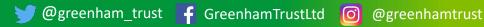




# **Greenham Trust at 25**

**Community Forum** Wednesday 2 February 2022 10:00am

greenhamtrust.com/25years









# Agenda and speakers

Topic	Speaker
Welcome	Chris Boulton, CEO
25 Years of Greenham Trust	Julian May, Head of Collaborative Funding Louise James, Head of Grants
25 <sup>th</sup> Anniversary Youth Appeal Fund	Louise James
£25K in a Day Events	Jill Owen, Grants Manager
Q&A	Chaired by Chris Boulton Facilitated by Marina Stedman, Head of Marketing

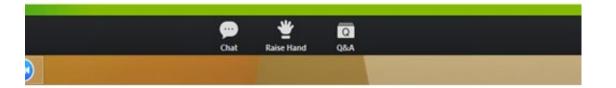




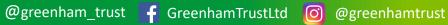


## How to ask a Question During the Forum

- Click on the "Q&A" button
- Type your question(s) in the box at the bottom of the pop-up window
- Click the Send button
- We will be notified that you have asked a question and we will answer it during the Community Forum / Q&A







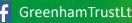




# 25 Years of Greenham Trust

Julian May and Louise James





























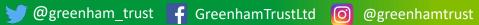








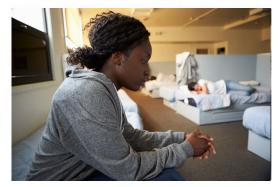






# Our Giving

- Community projects
- Sport
- Health & Wellbeing
- Poverty issues
- Education
- Arts, Heritage and science
- Disability causes
- Environment
- Disadvantaged groups























### Where does Greenham Trust's money come from?

Greenham Trust property portfolio

Profit to Charitable **Activities** 

Greenham Trust charitable grants £

Grants to Good Causes £3-4 Million p.a.

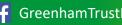
**Community** support in **West Berks** and north Hants

Reinvestment, Pipeline Development, Maintenance

**Greenham Business Park and** asset rents. Mixed commercial, industrial and distribution

Investments and interest











### 2020-21 - Our response to Coronavirus



 Coronavirus Relief fund – has supported 100+ local organisations during the pandemic to aid recovery and lost income



 Laptops for Lockdown Learning fund – 1,202 laptops distributed to 36 schools to lend to children lacking devices at home



• Surviving to Thriving fund – mental health support post-Covid in partnership with West Berkshire Council







Introducing our 25th **Anniversary Youth Appeal** 



# 25th Anniversary Youth Appeal

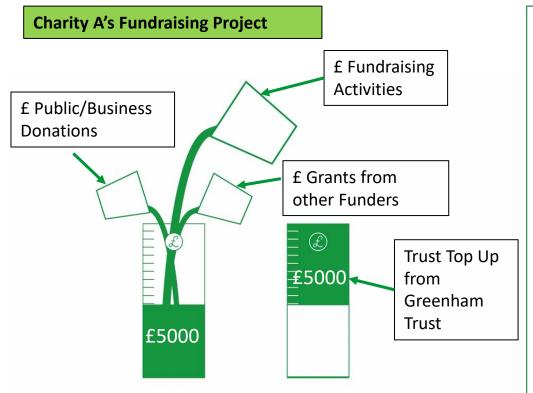
- £250,000 Match Fund from Greenham Trust to raise £500K (£1 for £1)
- To be distributed to support a wide range of causes for children and young people aged 11-25
- Focus on those most in need e.g.
  - Looked after children
  - Refugees and asylum seekers
  - Job-seekers and NEET
  - Those with disabilities, disadvantaged due to poverty or lack of access to opportunity
- Find out more and donate: https://greenhamtrust.com/25years
- Apply for a grant via The Good Exchange at any time: https://thegoodexchange.com/what-is-the-good-exchange/for-applicantorganisations/







# What is Match Funding?



- Match Funding (via The Good Exchange) is offered by Funders (e.g. Greenham Trust)
- Aim is to incentivise Donors & Fundraisers to give and/or raise money for their favourite causes
- Example:
  - Greenham Trust 'Trust Top Up' offers a £5,000 match funding grant to Charity A for their Charitable Fundraising Project via The Good Exchange
  - Every £1 donated to that project (up to £5,000) via the Good Exchange will be matched £1 for £1
  - So if £5000 is donated or raised, Charity A receives £10,000
  - Plus 25% (£1,250) in Gift Aid on the donations (if applicable)

£10,000 Raised !!!





# Real Time Match Funding (& Fundraising Info)



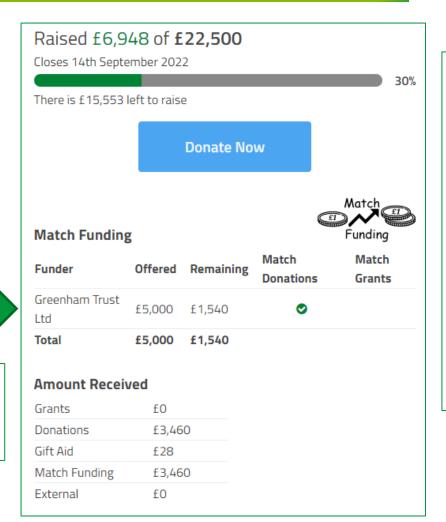


Summary info on 'Browse Projects' page shows if match funding is available

Look out for the Match Funding symbol

> **Match Funding** Offer

Individual project pages show full details of what is available & left to match



Use this information to keep your supporters upto-date

Include info about match funding in communications

Remember: Use it or lose it!





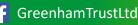






### Our biggest and most exciting local fundraising initiative ever!

- Greenham Trust is offering 5:1 matched funding (for up to £5,000 raised)
- Held on 5 days in May, July, September, October and November 2022
- On each day, a single charitable organisation can generate over £31,250
  - £5,000 through fundraising and donations
  - £25,000 Match Funding
  - Up to £1,250 in Gift Aid

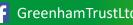






#### **Terms and Conditions:**

- One charitable project selected for each day
- New application with minimum project value £31,250
- Wholly within Greenham Trust's area of operation West Berkshire and north Hampshire
- Any charitable purpose core costs, revenue projects, capital projects







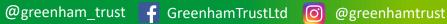
#### How to apply:

- Create a new project on The Good Exchange
- Complete a "fundraising plans" form
- Email to events@greenhamtrust.com

#### **Application deadlines:**

- Friday 25 March for May and July dates
- Friday 15 July for September, October and November dates

Full details: https://greenhamtrust.com/25kinaday





In 2020 & 2021, we held 3 x Double Matched Days. The table below gives the key stats from these events.

Item	Total
No of projects	25
No of donations	2,254
Value of donations	£170,130
Value of Gift Aid	£18,094
Value of matched funding	£231,071
Total sum raised	£419,295



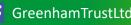


#### **Examples of successful fundraising activities:**

- Sponsored activity e.g. stair climb, virtual Everest, 25 km run, sky dive
- Fundraising events e.g. quiz, car wash, cake sales
- Appeals to regular supporters/mailing lists
- Emotive video appeal

#### What Greenham Trust is looking for:

- Creative ideas likely to attract interest
- Active social media campaign
- Applicants confident in reaching their £5k target
- Wider community involvement

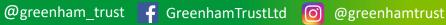






# 25th anniversary year

- 25 June event 'Greenham Trust Fundraising Day'
- Queens Green Canopy https://greenhamtrust.com/trees/
- Fundraise for and Share our appeal https://app.thegoodexchange.com/project/19081/greenham -trust/25th-anniversary-youth-appeal
- Schools Fundraising Challenge
- www.greenhamtrust.com/25years

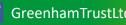






## Useful Resources and Links

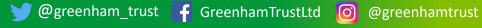
Item	Link
Greenham Trust 25 <sup>th</sup> Anniversary Website Page: Latest news and pointers to all our 25 <sup>th</sup> Anniversary Activities including:  • Anniversary Youth Appeal Fund	https://greenhamtrust.com/25years/ https://greenhamtrust.com/greenham-trust-grant- funding/our-current-funding-opportunities/
<ul> <li>Queen's Green Canopy Trees Project</li> <li>Greenham Trust Fundraising Day</li> <li>£25K in a Day Events</li> </ul>	
£25K in a Day	https://greenhamtrust.com/25kinaday/
Slides and Recordings of Previous Community Forums (including Fundraising Tips and Advice)	https://thegoodexchange.com/resource-type/webinar-recordings/
Start an Application on The Good Exchange	https://thegoodexchange.com/what-is-the-good- exchange/for-applicant-organisations/
The Good Exchange User Guide for Applicant Organisations	https://thegoodexchange.com/resources/applicant- organisation-user-guide/
Online Help & Support for The Good Exchange	https://thegoodexchange.com/help-support/







# Questions & Answers









# Thank you Events@greenhamtrust.com



